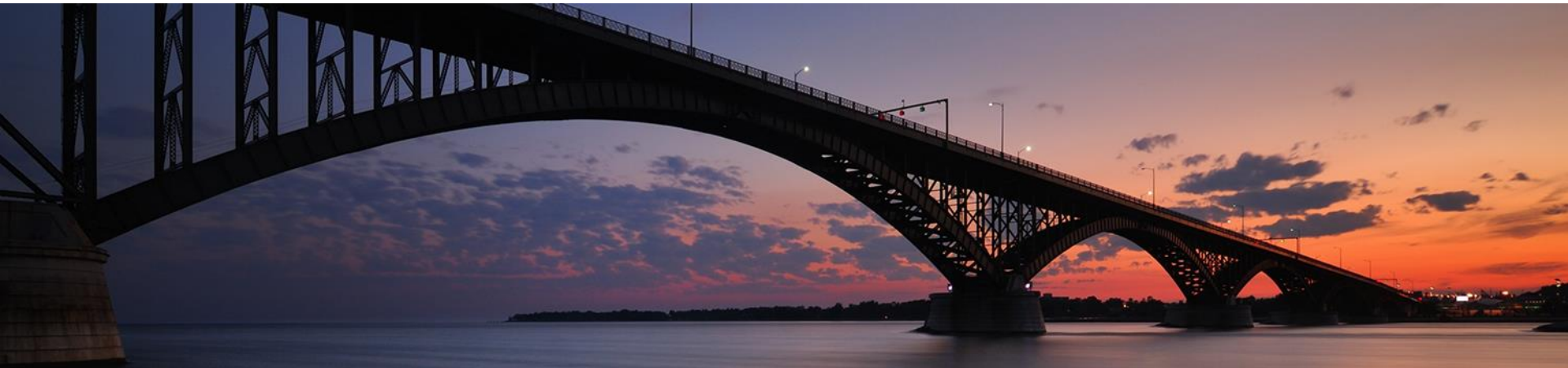


KOBRE & KIM

DISPUTES
AND INVESTIGATIONS

AMERICAS NEW YORK BUENOS AIRES CHICAGO DELAWARE MIAMI SAN FRANCISCO SÃO PAULO WASHINGTON DC
ASIA-PACIFIC HONG KONG SEOUL SHANGHAI • EMEA LONDON TEL AVIV • OFFSHORE BVI CAYMAN ISLANDS

Kobre & Kim Analyst Program



What is the Analyst Program?

- A highly selective program designed to give recent graduates from top-tier schools exposure to the legal field.
- Analysts provide research, knowledge and insight into sophisticated markets and a broad suite of highly specialized financial products.
- Analysts work alongside lawyers from the inception of the investigative phase of cases through actual litigation across all product groups and jurisdictions.
- Analysts typically remain at the firm for at least two years, although many stay for a third or fourth year.
- **All Analysts work under the supervision of attorneys.**
- **All analysts undergo an initial two weeks of rigorous training prior to joining case teams as well as additional trainings each quarter.**

Why Do We Have Analysts?

- The Analyst Program maximizes the value we provide to clients.
- There is a premium associated with all work generated by an attorney, ***but not all substantive work in support of a client's position requires a law degree.***
- Having Analysts enables attorneys to devote their attention to the legal complexities and strategy at hand.

What Does a Typical Analyst Look Like?

- No two analysts have the exact same background; we look for analysts who can bring unique perspectives to a case team.
- Characteristics of an Analyst:
 - Graduate of top-tier university
 - Strong academic record
 - Demonstrated work ethic
 - Excellent writing, research, teamwork, critical thinking, analytical, and communication skills
 - History of engaging in positions of leadership
- Analysts frequently speak one or more languages, have specialized knowledge of geographic regions, or possess previous experience in the finance sector.

What Does an Analyst Do For Your Case?

- As integral members of a case team, Analysts' tasks include:
 - Conducting factual and financial analysis and legal research;
 - Providing strategic input based on their knowledge of the case facts;
 - Drafting and filing court documents;
 - Preparing for court appearances, depositions, client meetings and witness interviews; and
 - Managing short-term and long-term investigative projects.

All responsibilities are conducted under attorney supervision.

What Does an Analyst Do For Your Case?

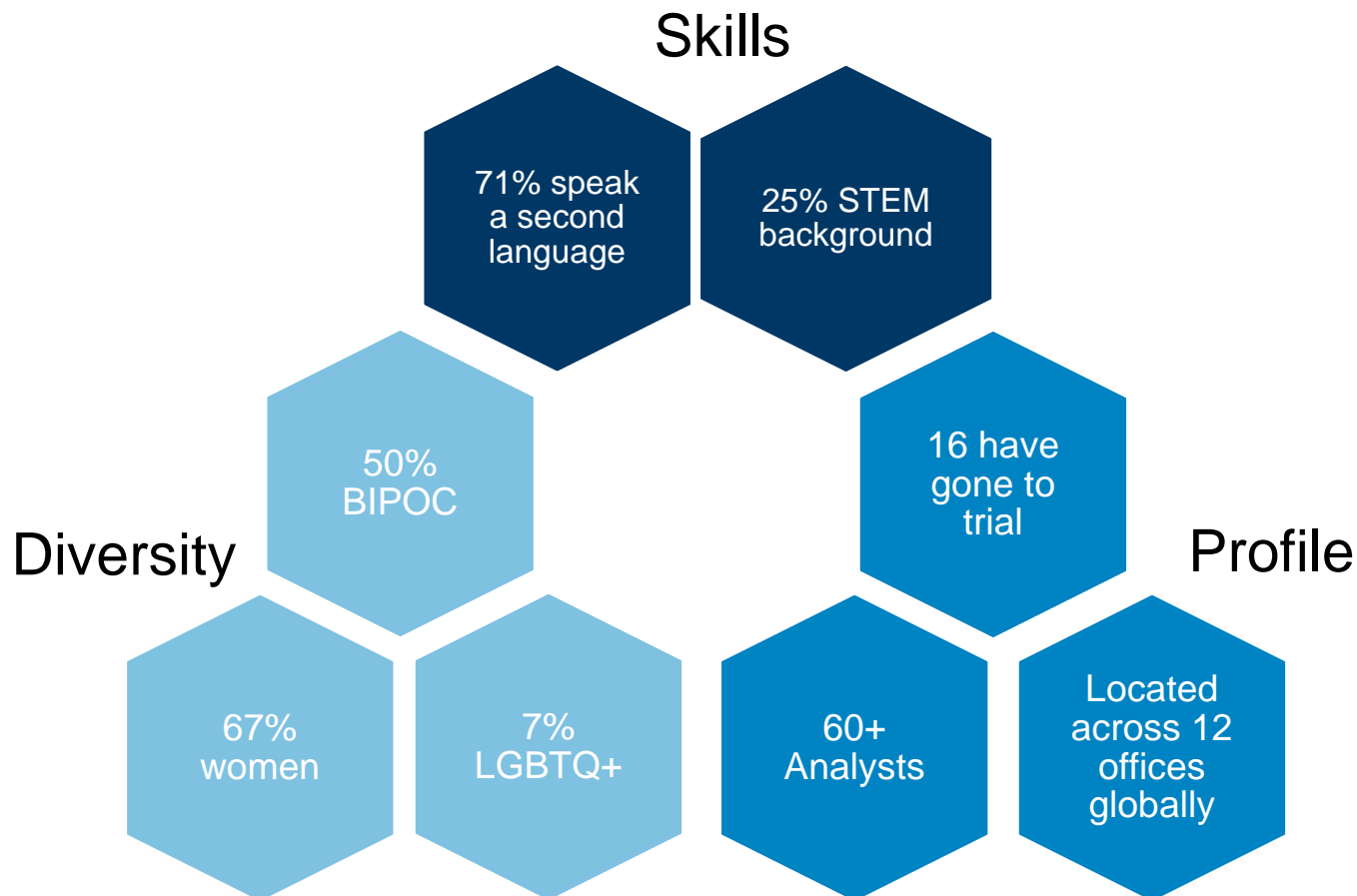
- On a day-to-day basis, this can mean:
 - Drafting a factual chronology for reference during a criminal or civil trial;
 - Researching precedents in specific jurisdictions to anticipate court holdings and inform strategy development;
 - Assisting attorneys with preparation for settlement negotiations before a mediator; or
 - Preparing an outline and compiling exhibits for a fact or expert deposition.
- Analysts differ from Paralegals in that they are expected to work on substantive legal and financial projects.

All responsibilities are conducted under attorney supervision.

How Does an Analyst Add Value to Your Case?

- **Analyst serve as the factual backbone of a case team.**
- Many Analysts speak more than one language, have specialized knowledge of a particular region, or previous experience in the financial sector.
 - When staffing analysts to a case, we identify which of these skills best strengthen our ability to advance your position.
- Analysts also encourage their teams to think outside of the box when devising new strategies to solve a client's problem.
- Analysts who gain extensive experience in a particular product group can go on to become Specialists at the firm.

Analysts By the Numbers (Global)



Data reflective of Analysts from 2003 to September 2021

Where Do Analysts Go After K&K?

- Most pursue careers in business, law or consulting
- 76% of analysts have pursued graduate school of some kind
 - Among those pursuing graduate school, about 54% attend law school
 - 80% of those pursuing law school attend a top 14 U.S. law school
- Analysts may also stay at the firm longer and continue professional development through certifications (CFE, OSINT) and Specialist paths.

For Additional Information:

- For additional information on our Analysts and the Analyst Program:
 - The backgrounds of all current Analysts can be found at <https://kobrekim.com/people/>
 - Resources on the Analyst Program can be found at <https://kobrekim.com/careers/the-analyst-program/>